
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapefruit (WC)

Monthly Market Share For: August 1997

Month\Year: 10\15

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	90%	73%	12 Days	\$2.38	AI		AI	AI				1008 pkgs.	\$2,399
Hanjin	10%	7%	11 Days	\$3.30	\$100 ¹		AI	AI				1008 pkgs.	\$3,426

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapefruit (WC)

Monthly Market Share For: August 1997

Month\Year: 14\65

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	59%	37%	16 Days	\$1.68	\$5			\$34				950 pkgs.	\$2,278
Maersk	7%	18%	14 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,319
COSCO	7%	2%	19 Days ⁵	\$2.45	AI			AI				950 pkgs.	\$2,328
NYK Line	3%	2%	15 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,319
Sea-Land	2%	3%	14 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,319
APL	0%	21%	16 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,319

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapefruit (WC)

Monthly Market Share For: August 1997

Month\Year: 50\168

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	32%	15%	13 Days	\$3.01	\$100 ¹		9%	\$34				1008 pkgs.	\$3,917
Sea-Land	20%	8%	16 Days	\$3.42	\$5		9%	\$34				1008 pkgs.	\$4,343
Zim Line	14%	21%	24 Days	\$3,200 ¹	AI		AI	\$520 ¹					\$3,720
Cho Yang	12%	21%	14 Days	\$3,450 ¹	AI		AI	AI					\$3,450
Evergreen	6%	12%	16 Days	\$3.28	\$5		9%	\$34				1008 pkgs.	\$4,189
K Line	6%	9%	14 Days	\$3.42	\$5		9%	\$34				1008 pkgs.	\$4,343
Hanjin	6%	4%	15 Days	\$3.28	\$5		9%	\$26				1008 pkgs.	\$4,069
Maersk	4%	5%	18 Days	\$3.42	\$5		9%	\$34				1008 pkgs.	\$4,343

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapefruit (WC)

Monthly Market Share For: August 1997

Month\Year: \

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	80%	19 Days	\$3.63	\$5			\$34				865 pkgs.	\$3,904
Maersk	0%	20%	20 Days	\$3.78	\$5			\$34				865 pkgs.	\$4,395

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapefruit (WC)

Monthly Market Share For: August 1997

Month\Year: 1\7

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
OOCL	100%	14%	24 Days	\$3.97	\$5			\$34					\$4,587
APL	0%	42%	24 Days	\$3.97	\$5			\$34					\$4,587
Sea-Land	0%	42%	25 Days	\$3.97	\$5			\$34					\$4,587
Hyundai	0%	2%	20 Days	\$3.87	\$5			\$34				850 pkgs.	\$4,486

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Grapefruit (WC)

Monthly Market Share For: August 1997

Month\Year: \2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	100%	22%	19 Days	\$3.97	\$5		15%	\$34					\$5,187
APL	0%	49%	20 Days	\$3.97	\$5		15%	\$34					\$5,187
Maersk	0%	21%	20 Days	\$3.97	\$5		15%	\$34					\$5,187
Sea-Land	0%	2%	23 Days	\$3.97	\$5		15%	\$34					\$5,187

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapefruit (WC)

Monthly Market Share For: August 1997

Month\Year: 5\252

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	60%	14%	12 Days	\$1.91	\$5		43%	\$34				1008 pkgs.	\$3,338
Sea-Land	20%	21%	10 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
Mitsui OSK	10%	3%	10 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
OOCL	10%	0%	10 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
Maersk	0%	21%	10 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
Hanjin	0%	11%	11 Days	\$1.91	\$5		43%	\$34				1008 pkgs.	\$3,338
Pacific Express	0%	9%	12 Days	\$3,325 ¹	AI		AI	AI					\$3,325
K Line	0%	7%	10 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403

¹ Rate is per container